Dimerco Express Group Overview

May 2016
Dimerco Vision

“Be the Most Competitive Global Transportation & Logistics Service Provider, Integrator & Consultant”

First introduced in Y2003
A Chinese Company going international, allowing all productive employees & strategic partners regardless of their races & religion to participate and enjoy the growth of the company and to share the prosperity.

To fully understand customers’ needs and to utilize all available technology & resources to pro-actively & creatively advise & provide the services to our customers for the growth of our business together.

To learn ways to improve our competitive edge at all times in order to establish the most competitive transportation & logistics service company.
Dimerco Express Group Profile

- Listed as a vertical industry expertise in High-Tech by A&A*
- IATA Cargo Agent
- NVOCC Licensed
- Class A Licensed in China
- ISO 9001 Certified Company
- ISO 28000, TAPA, and AEO Certification
- Over 40 years of Int'l Logistics Services since 1971
- C-TPAT (Customs-Trade Partner Against Terrorism) Certified
- Public listed Company in Taiwan
- Global presence with local touch
- A Member of Through Transport Mutual Insurance Association Limited and TT Club Mutual Insurance Ltd.

Over 40 Years On The Road ……

Capital: USD12,500
Revenue:<USD500k

1971
1st Overseas Office
Feb.1 : DIMNYC

1973
DFSTPE

1976
Revenue:USD43M

1984
Revenue:USD43M

1985
Revenue:USD34M

Aug.1
Shareholder Restructure

1986
Revenue:USD34M

1989
Revenue:USD518.9M

2000

2001
Oct.15
Public Listed in GTSM (current name: TPEx)

2007

2008

2009

2010

2012

2013

2014

2015

Revenue: USD524.0M

Revenue: USD510.3M

Revenue: USD510.3M

Revenue: USD477.2M

Revenue: USD560.05M

Revenue: USD489.6M

Revenue: USD500.05M

Revenue: USD477.2M
Corporate Position & Development

1. 1971-1984: Taiwan Based Air Freight Transportation Service Provider
2. 1985-1995: Asia Pacific Based Air and Ocean Freight Transportation Service Provider
3. 1996-Present: Global Logistics and Transportation Service Provider
Current Positioning

“Your China & ASEAN Logistics Specialist”

First introduced in Y2014
Global Network in Target Market

- China, Asia Pacific, North America & Europe
  
  Over 300 service outlets in 59 countries
  
  (143 owned offices in 17 countries)

- Logistics Warehouses in Selected Locations:
  
  Hong Kong, Shanghai, Beijing, Tianjin, Shenzhen, Singapore, Jakarta, Taipei, Los Angeles, San Francisco, New Jersey and Chicago.
Dimerco Global Network

59 countries with over 300 service outlets

Africa & Middle East
- Egypt
- Israel
- Turkey
- United Arab Emirates

Americas
- Canada
- Mexico
- United States
- Brazil
- Colombia
- Dominican Republic
- El Salvador
- Guatemala
- Honduras
- Puerto Rico

Asia Pacific
- Australia
- Bangladesh
- Brunei
- Cambodia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Korea
- Malaysia
- Myanmar
- Nepal
- New Zealand
- Pakistan
- Philippines
- Singapore
- Sri Lanka
- Taiwan
- Thailand
- Vietnam

Europe
- Austria
- Azerbaijan
- Belgium
- Bulgaria
- Czech Republic
- Denmark
- Finland
- France
- Georgia
- Germany
- Hungary
- Ireland
- Italy
- Netherlands
- Poland
- Portugal
- Romania
- Slovakia Republic
- Slovenia
- Spain
- Sweden
- Switzerland
- Ukraine
- United Kingdom

Remark:
2. Dimerco own offices including the representative offices, JVs & affiliates
Dimerco Comprehensive Logistics Service

- Air and Sea Freight Forwarding
- Sea/Air and Air/Sea Forwarding
- Customs Brokerage & China AQSIQ (General Administration of Quality Supervision, Inspection & Quarantine)
- Chartering
- China Domestic Transportation
- Cargo Insurance Brokerage
- Warehousing and Distribution
- In-house Logistics Support
- Supply Chain Management Consultancy
Dimerco Greater China Service Network

- Market Entry: in 1991
- Current 73 Offices
- Int’l Class A & Domestic Air Cargo Licensed
- NVOCC Licensed
- C-TPAT Certified

Established Offices

Established Sales Outlets
China-Europe Cross Border Train

Route Map

SUZHOU | Manzhouli/Zabaikalsk | Brest/Malaszewicze | WARSZAWA

14 days transit-time

Europe

Main Served Area

China

Apr. 2016
Cargo Insurance Brokerage

Cooperated Insurance Company: American International Group Insurance Company (AIG)

- Cover domestic and international transportation insurance
- Professional customer service team, provide convenient and quick compensation service
- Plentiful international and domestic transportation service experience, provide your totally logistics solution
Customs Certified Grade A Freight Forwarder

- Customs Grade A Administration Category
- Grade A Bonded Warehouse

Total Number of Registered Freight Forwarder in Shanghai:
Over 30,000

Number of Freight Forwarders in Shanghai Certified by the Customs Under Grade A Administration Category:
292 (1%)

Number of Freight Forwarders Certified by the Customs under Grade A Administration Category and Grade A Bonded Warehouse in PVG:
142 (0.5%)

Number of Freight Forwarders Certified by the Customs under Grade A Administration Category and Grade A Bonded Warehouse in PVG:
10 (0.03%)

Dimerco is one of 10 !!!

May 2014
Cross Border Road Freight Overview

[Diagram showing transportation routes between various cities and countries]
Dimerco Strength in India

- Recognized one of the Top 5 Freight Forwarders for inbound volume of Chennai Air Cargo Complex by Airports of Authority of India (AAI)

Mr. Lawrence Royen,
Director,
Dimerco Express (India) Pvt. Ltd.,
Little Mount, Saidapet,
Chennai – 600 015

Dear Mr. Royen,

It is indeed our pleasure to inform you that Dimerco Express (India) Pvt. Ltd., is among the Top 5 freight forwarders at Chennai Air Cargo complex. We are happy to be associated with Dimerco Express (India) Pvt. Ltd., and we look forward to your continued support to the Airports Authority of India at Chennai, so that throughput of this Airport is increased, which will ultimately be beneficial to our customers.

Yours faithfully,

(D. MURALIDHARAN)
JT GENERAL MANAGER(CARGO-ADMIN/IMPORTS)
Worldwide Region

Contribution by worldwide region based on Y2015 Revenue

- Taiwan: 9.4%
- China & Hong Kong: 48.9%
- Other Asia Countries: 20.9%
- North American Region: 3.1%
- Europe Region: 17.7%
Client Industries
Customer per industry based on Y2015 Revenue

- Electronics: 31.3%
- Computer & Peripheral: 13.7%
- Semiconductor: 22.5%
- Equipment: 7.5%
- Telecommunication: 4.8%
- Auto Component: 3.9%
- Household & Personal Products: 3.3%
- Apparel & Textile: 2.8%
- Retailing: 2.4%
- Material: 2.9%
- Medical & Health: 1.1%
- Machinery: 0.3%
- Others: 3.4%
Top Ranking

A&A Y2014 Air Freight Tonnage Top 25 forwarder

Dimerco ranked at No. 21 of Top 25 forwarders based on A&A Y2014 Air Freight Metric Tonnage

Source from Armstrong & Associates
Published by Air Cargo World in June 2015
DIMERCO Value Plus System

1 SYSTEM
- One Integrated Transportation & Logistics Service Management System

2 BANKS
- Knowledge Bank & Information Bank

3 PLATFORMS
- Operation Platform, Service Platform and Communication Platform (eCMS)

7 OPERATION MODULES
- eSAM (Sales Activities Management System)
- eAMS (Air Freight Management System)
- eOMS (Ocean Freight Management System)
- eTMS (Tracking Management System)
- eWMS (Logistics Warehouse Management System)
- eDA5 (Domestic Air Freight Management System)
- eFM (Finance & Accounting Management System)

5 SUPPLEMENTARY FUNCTIONS
- CYM (Consolidation Yield Management System)
- 3PS (Triangle Trade & 3rd Party Billing Management System)
- MTS (Multitude Transport Management System)
- CBS (Customs Brokerage Management System)
- ACS (Automated Centralized Settlement)

Patent Application Approved (I)

CYM

(Consolidation Yield Management System and Method)

Patent Application has been approved by

US Patent and Trademark Office


Date of Patent: Apr. 8, 2014
Patent Application Approved (I)

CYM

(Consolidation Yield Management System and Method)

Patent Application has been approved by

Taiwan Patent and Trademark Office

on Oct. 21, 2015.

Patent No. I 505230

Date of Patent: Oct. 21, 2015
Patent Application Approved (II)

Data Synchronization Method

Patent Application has been approved by

US Patent and Trademark Office

on May 29, 2014.

Patent No. US 8,850,074 B2

Date of Patent: Sep. 30, 2014
Patent Application Approved (II)

Data Synchronization Method

Patent Application has been approved by

Taiwan Patent and Trademark Office

on Mar. 20, 2014.

Patent No. I 439873

Date of Patent: Jun. 1, 2014
Industry Segmentation & Customization Oriented

- Customized Tracking Milestones
- Customized Reporting
- Order & Inventory Management
- IT Integration Solution
Dimerco’s EDI Capabilities

- PO Management
- Advance Shipping Notice
- Customs and IATA eFreight
- Shipment Status Updates
- Warehouse Management
- Paperless Invoice Billing
- Custom-made Web Tools and Solutions
Data Integration with Customer (I)

+100 projects conducted as of Dec. 2015

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<tr>
<th>Scope</th>
<th>Message</th>
<th>Type</th>
<th># of Customers</th>
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<td>3B2(Notify of Advance Shipment)</td>
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<td>4B2(Notify of Shipment Receipt)</td>
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<td>Billing</td>
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# Data Integration with Customer (II)

+100 projects conducted as of Dec. 2015

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## Data Integrated with 3\textsuperscript{rd} Party(II)

14+ providers as of Dec.2015

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THANK YOU

DIMERCO EXPRESS GROUP

http://www.dimerco.com